

The Picture in the Picture

With Telecor





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Cellphones on Vibrate or Silent

Access to the Presentation TBD

Q&A at the End

Evaluations

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Lori Griggs

Telecor Consultant

Over 30 Years Experience Working with Technology
Manufacturers in Communication, Life Safety & Security

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Session Takeaways

- We Are All Stakeholders in School-Campus Safety
- The Technology You Choose Has a Role to Play with Everyone Invested
- The Telecor Difference
 - The Importance of your PA System
 - Your PA System Must Leverage Current Investments
 - Keeping an Eye on the Past, Present & Future



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The Picture in the Picture

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A group of five students are walking away from the camera down a school hallway. On the left, there is a long row of blue metal lockers. The students are dressed in casual attire; some are wearing backpacks. The hallway has a light-colored tiled floor and orange-painted walls. In the background, there are windows and some greenery visible outside. The overall atmosphere is calm and typical of a school environment.

“A Student who is concerned for
personal safety cannot learn.”
- Virginia Smith



The BIG Picture



Student Population Statistics: K-12

Approximately 56.6 million students attend elementary, middle, and high schools across the United States...



...with over 3.7 million teachers.

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Student Population Statistics: Higher Ed

Approximately 19.7 million students attend colleges and universities.



Source: nces.ed.gov/fastfacts/display

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The
Picture
in the
Picture



Students

Assurance of safety with
technology & practiced process.

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Parents
Peace of Mind.



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Teachers/Staff
Confidence in the plan &
access to technology.

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Security/Administration

Responsiveness —
Seconds, not minutes with
seamless technology.



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First Responders
Awareness — Immediate
notification/communication
throughout the process.

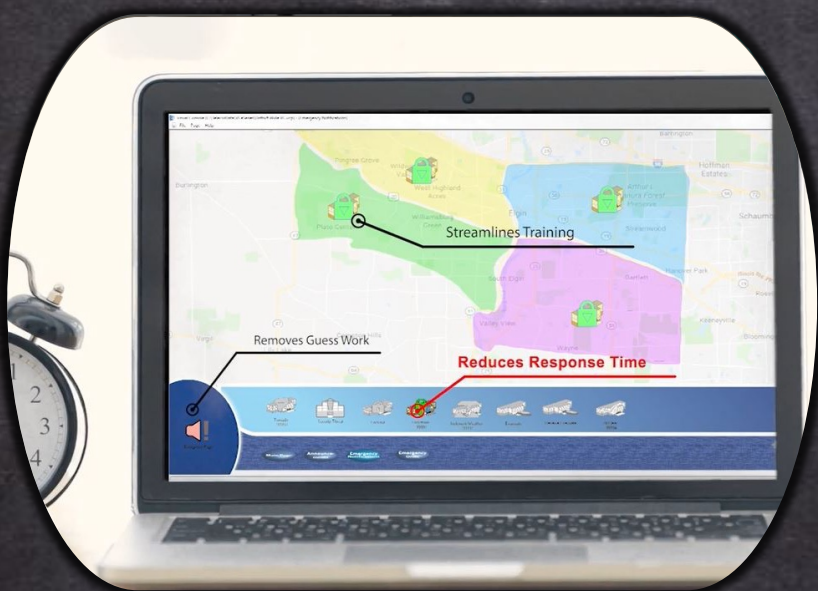


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Technology Providers

- Technology that works
- Addresses all stakeholders
- Goes in right the first-time with a company that has a proven track record



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TOGETHER, WE CAN MAKE THE PICTURE





THE TELECOR DIFFERENCE



**MASTERING THE ART
OF COMMUNICATION
SINCE 1980
WITH 50,000 SYSTEMS INSTALLED WORLDWIDE**

Not Our First Rodeo!



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“Your PA system has to work. Lockdown is the number one lifesaving response in an active lethal threat when you’re not near the shooter — and that’s 85-90% of the people. They must hear the PA and understand the situation and how to proceed accordingly.”



**- PCSD Ret./Sgt. Jesus Villahermosa
Crisis Reality Training, Inc.**



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Helping You Keep Your Campus Safe



Next Generation Communication Technology

- Classroom — School — District
- Ethernet Based
- No Single Point of Failure
- Multiple Redundancies
- Supervised End Point Devices
- Third Party Integration

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Proudly Made in North America



Comprehensive Solutions District-Wide

- Multi-Layered Communications
- Mass Notification
- Digital Signage
- Public Address & Intercom
- Synchronized Clocks
- District-Wide Paging

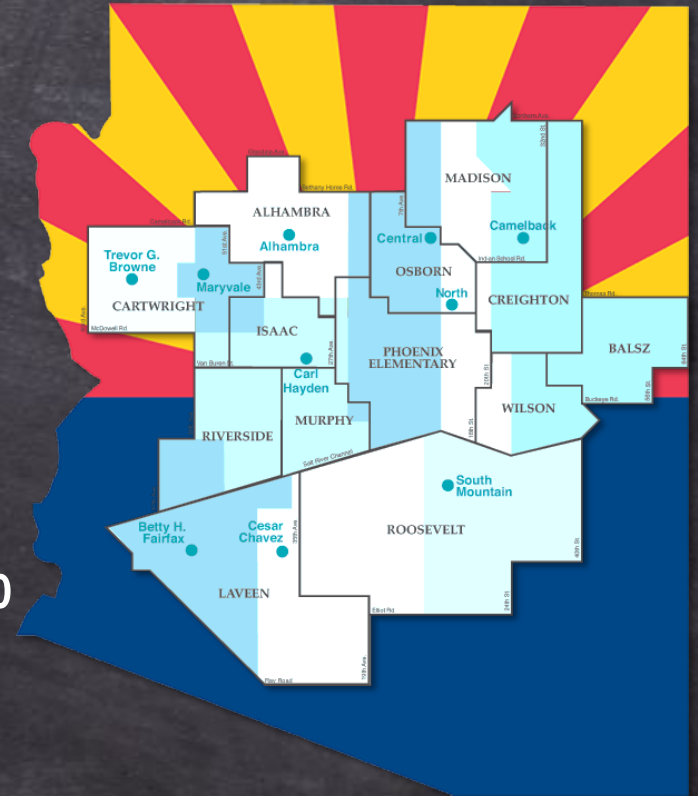
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Telecor Case Study

- Arizona School District: 39 Schools with 31,000 Students
- Telecor Life Safety Systems Integrator: FSEC — 38 years helping district.
- District has used Telecor Analog PA/Intercom for 32 years
- 2009 started transition to ensure future migration path to Ethernet-based



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“We have been a part of the Telecor family for over 35 years and we appreciate the fact that our client base can continue to leverage their investment in analog systems as they slowly begin the process of transitioning to an Ethernet based solution that allows for next-generation enhancements.”

- Curt Thurman, FSEC
Sr. Vice President



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Engage With Telecor

- Presentation Available Soon
- Please Evaluate Us!
- Tag/Follow/Engage On Social



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**... All of Us
have a Stake
in Keeping
Our Children
Safe.”**

- Peter Jova, President of Telecor

Let's Talk #SchoolSafety

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