

The Picture in the Picture

With Telecor





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Cellphones on Vibrate or Silent

Access to the Presentation TBD

Q&A at the End

Evaluations

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Lori Griggs

Telecor Consultant
Over 30 Years Experience Working with Technology
Manufacturers in Communication, Life Safety & Security

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Session Takeaways

- We Are All Stakeholders in School-Campus Safety
- The Technology You Choose Has a Role to Play with Everyone Invested
- The Telecor Difference
 - The Importance of your PA System
 - Your PA System Must Leverage Current Investments
 - Keeping an Eye on the Past, Present & Future



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A group of five students are walking away from the camera down a school hallway. On the left, there is a long row of blue metal lockers. The students are dressed in casual attire; some are wearing backpacks. The hallway has a light-colored tiled floor and orange-painted walls. In the background, a white bench is visible against the wall. The overall atmosphere is calm and typical of a school environment.

“A Student who is concerned for personal safety cannot learn.”
- Virginia Smith





Student Population Statistics: K-12

Approximately 56.6 million students attend elementary, middle, and high schools across the United States...



...with over 3.7 million teachers.

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Student Population Statistics: Higher Ed

Approximately 19.7 million students attend colleges and universities.



Source: nces.ed.gov/fastfacts/display

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The
Picture
in the
Picture



Students
Assurance of safety with
technology & practiced process.

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Parents
Peace of Mind.



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Teachers/Staff
Confidence in the plan &
access to technology.

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Security/Administration

Responsiveness —
Seconds, not minutes with
seamless technology.



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First Responders
Awareness — Immediate
notification/communication
throughout the process.

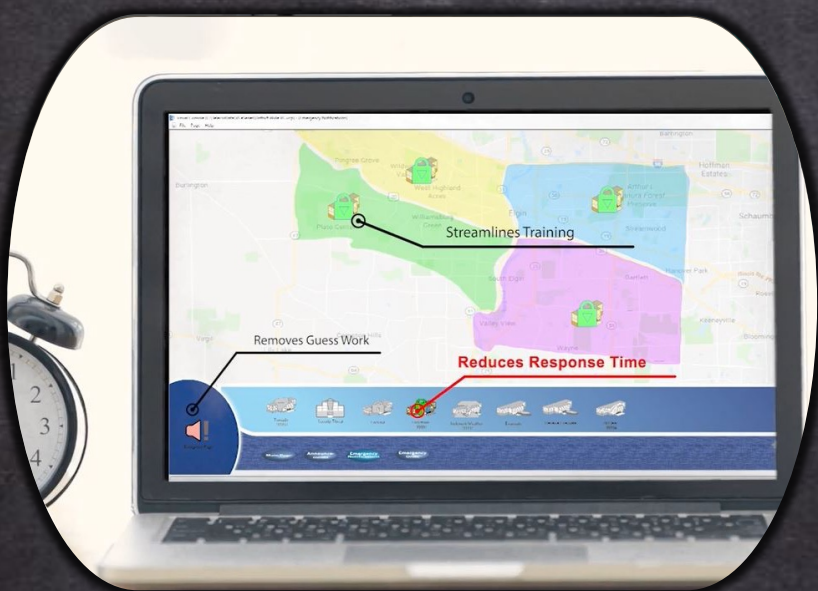


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Technology Providers

- Technology that works
- Addresses all stakeholders
- Goes in right the first-time with a company that has a proven track record



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TOGETHER, WE CAN MAKE THE PICTURE



A wide-angle photograph of the Toronto skyline at night. The CN Tower stands prominently in the center, its spire reaching into a clear blue twilight sky. To its left, the Rogers Centre's white, retractable roof is illuminated. The rest of the skyline is composed of numerous skyscrapers, their windows glowing with warm yellow and orange lights. These lights are reflected in the calm water of Lake Ontario in the foreground, creating a shimmering effect. The entire scene is framed by a thin white border.

THE TELECOR DIFFERENCE



**MASTERING THE ART
OF COMMUNICATION
SINCE 1980
WITH 50,000 SYSTEMS INSTALLED WORLDWIDE**

Not Our First Rodeo!



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“Your PA system has to work. Lockdown is the number one lifesaving response in an active lethal threat when you’re not near the shooter — and that’s 85-90% of the people. They must hear the PA and understand the situation and how to proceed accordingly.”



**- PCSD Ret./Sgt. Jesus Villahermosa
Crisis Reality Training, Inc.**



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Proudly Made in North America



Comprehensive Solutions District-Wide

- Multi-Layered Communications
- Mass Notification
- Digital Signage
- Public Address & Intercom
- Synchronized Clocks
- District-Wide Paging

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Helping You Keep Your Campus Safe



Next Generation Communication Technology

- Classroom — School — District
- Ethernet Based
- No Single Point of Failure
- Multiple Redundancies
- Supervised End Point Devices
- Third Party Integration

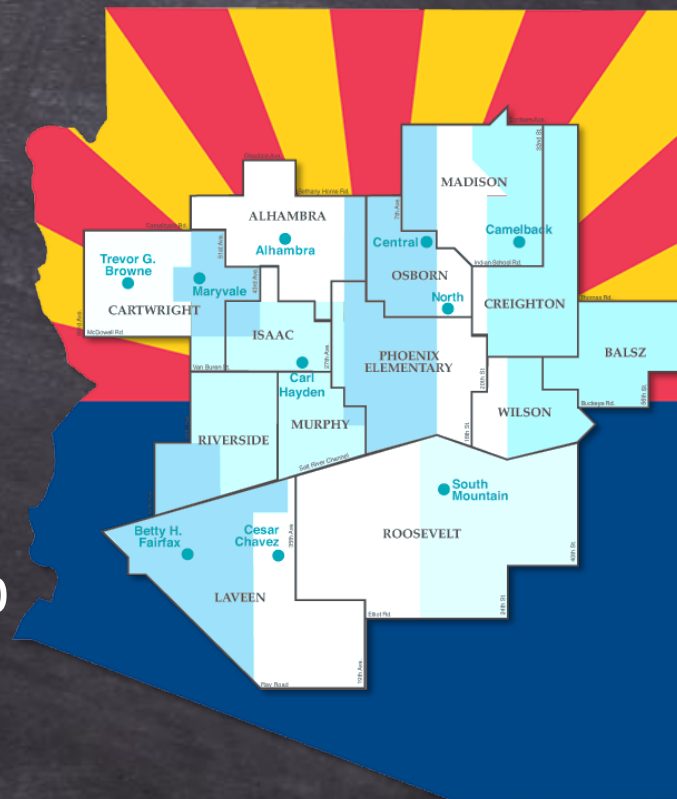
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Telecor Case Study

- Arizona School District: 39 Schools with 31,000 Students
- Telecor Life Safety Systems Integrator: FSEC — 38 years helping district
- District has used Telecor Analog PA/Intercom for 32 years
- 2009 started transition to ensure future migration path to Ethernet-based



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“We have been a part of the Telecor family for over 35 years and we appreciate the fact that our client base can continue to leverage their investment in analog systems as they slowly begin the process of transitioning to an Ethernet based solution that allows for next-generation enhancements.”

- Curt Thurman, FSEC
Sr. Vice President



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A group of five students are walking away from the camera down a school hallway. On the left, there is a long row of blue metal lockers. The students are dressed in casual attire; some are wearing backpacks, while others have messenger bags. The hallway has a light-colored tiled floor and orange-painted walls. In the background, there are windows and some greenery visible outside. The overall atmosphere is calm and typical of a school environment.

“A Student who is concerned for
personal safety cannot learn.”
- Virginia Smith




Engage With Telecor

- Visit Us at Booth 19
- Presentation Available Soon
- Please Evaluate Us!
- Tag/Follow/Engage On Social



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A photograph of a modern school building with a large arched glass entrance and a paved walkway with a metal railing in the foreground. Several people are visible walking on the path.

**... All of Us
have a Stake
in Keeping
Our Children
Safe.”**

- Peter Jova, President of Telecor

Let's Talk #SchoolSafety

**sales@telecor.com
(905) 564-0801**

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