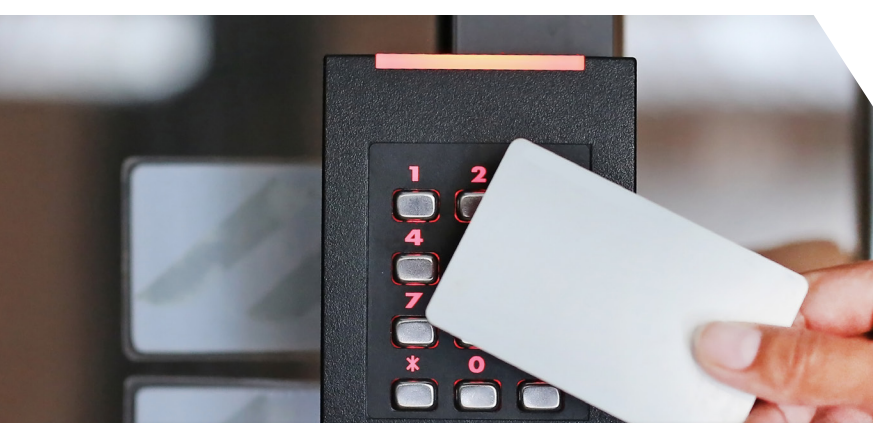
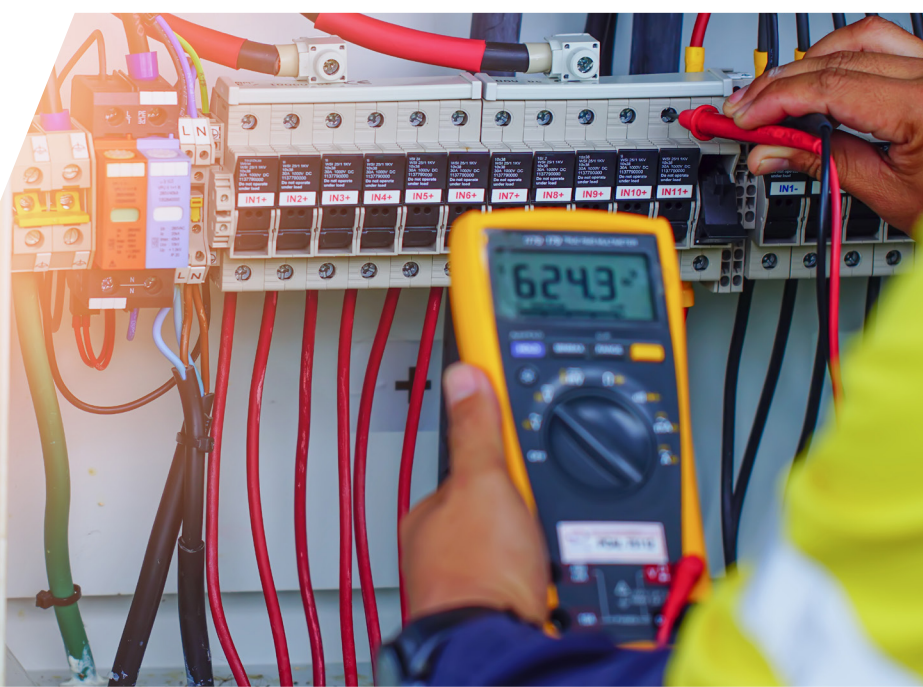




A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

www.a3communications.com
(888) 809-1473



STATEMENT OF CAPABILITIES

A3

WELCOME

Greetings,

A3 Communications is pleased to present our capabilities for your consideration. On the following pages, you will learn more about what makes A3 Communications a valuable partner for your next project.

Through our experience providing a broad range of systems integration services for thousands of clients across the Southeast, A3 Communications is qualified and eager to satisfy your project requirements. Whether you're searching for the solution to a complicated technology issue, or simply want to see what we can do for you, we have the expertise and commitment to accommodate your needs. We are fully staffed with multi-manufacturer certified engineers and technicians to ensure successful completion of projects of varying sizes, scopes and critical natures.

For outstanding growth and innovative service, A3 Communications has been recently recognized as a 'Fastest Growing Systems Integrator in America' by *Security Business* magazine as well as a 'Fastest Growing Private Company in America' by Inc. 5000 for six consecutive years. Due to our excellent customer service and extensive work with physical security systems, we were also recognized as the 2019, 2016, 2013 and 2011 'Education Market Partner of the Year for North America' by Axis Communications.

We hope the enclosed information will paint a clear picture of who we are and what we do. Following this introduction, we look forward to the opportunity to work with you, building a beneficial relationship for the future. If you have any questions, please reach out to me directly.

Sincerely,



Hunter Thornton, *Vice President of Sales*

10700 Abbotts Bridge Road, Suite 140

Duluth, GA 30097

Direct: (404) 382-9490 x 5041

Mobile: (678) 630-9134

Fax: (404) 382-9491

Email: hthornton@a3communications.com

ABOUT US



It started with a man's passion for technology.

With a talent for innovation and an eye for state technology need in the aftermath of Hurricane Hugo, F. Joseph Thomas laid the groundwork for what would become one of the nation's premier systems integrators. Led by president Brian Thomas since 2012, his progressive strategy transformed A3 Communications, Inc., into the award-winning and nationally recognized firm it is today.

Under President Brian Thomas' leadership, we serve more than 2,500 clients from our Columbia, SC, headquarters and additional locations throughout the Southeast. Through selecting products and partnerships on quality, reliability and technological capability, we are dedicated to serving as a "one source, one stop" solution.

In 2019, A3 joined forces with The Cook & Boardman Group, LLC, the nation's largest distributors of commercial doors and hardware. With this strategic partnership, we serve a broader range of customers with interlocking door, hardware and technology systems.

Throughout A3's history, though, one thing remains the same—our dedication to providing end-to-end solutions through the application of leading technology and industry recognized standards. Our continued delivery of dynamic, reliable systems ensures customers receive A3's standard of excellence across the board, defining who we are today.

"A3 is built and sustained by our people. These devoted individuals commit themselves to our collective success by sharing talent, ideas, knowledge and years of experience. Without the combination of these unique, moving parts, we would be unable to accomplish even a degree of the success we've enjoyed. In an evolving field like IT, systems integration requires a diverse skill set that challenges even the most seasoned staff. I am proud to be a part of this team and thankful for their dedication to developing genuine client relationships while delivering superior service to exceed their expectations."

—Brian Thomas, President

A true systems integrator.

As a systems integrator, we work each day to increase our clients' productivity and profitability by providing a range of services to fulfill every technological need, including:

- Physical Security
- Enterprise Networking
- Structured Wiring
- Electrical Services
- Unified Communications
- Audio/Visual Solutions

Our happy customers.

A3 Communications provides all of our clients with excellent, responsive service. We are committed to meeting your needs through prior experience providing similar services and familiarity with project requirements. Check out what some of our clients are saying about us:

NC Department of Transportation



Ms. Patrice Tippette, Systems Analyst

1501 Mail Service Center

Raleigh, NC 27699

Email: ptippette@ncdot.gov

Web: www.ncdot.gov



"I just wanted to pass along how impressed I am with [your team]. They are highly professional and displayed meticulous attention to detail. They overcame several obstacles; pulling cable where I didn't think possible and diagnosing a faulty patch cable in our data room. They made sure all old equipment was removed and surrounding areas were tidy. They started early and worked through lunch both days to get the job done, keeping a positive attitude the entire time. [The team's] customer service is impeccable. He patiently checked with me on all camera adjustments and made sure that I could access each camera through the local workstation. I look forward to working with the team again in the future!"

Clemson University



Mr. Steve Robbins, Director - TigerOne

124 Ravenel Center Place

Seneca, SC 29678

Email: robbins@clemson.edu

Web: www.clemson.edu



"The A3 team has been helpful in achieving the TigerOne team's goals. The service team is a fixture on campus; performing their duties well and in a timely manner. [Your Vice President of Physical Security and program coordinators] are a great information base when we are looking at expanding the capabilities of our systems. The A3 team has really embraced our overarching goals. I look forward to what we can accomplish together."

Bausch & Lomb



Mr. Braden Stanis, Senior Project Engineer

8507 Pelham Road

Greenville, SC 29615

Phone: 864-281-2594

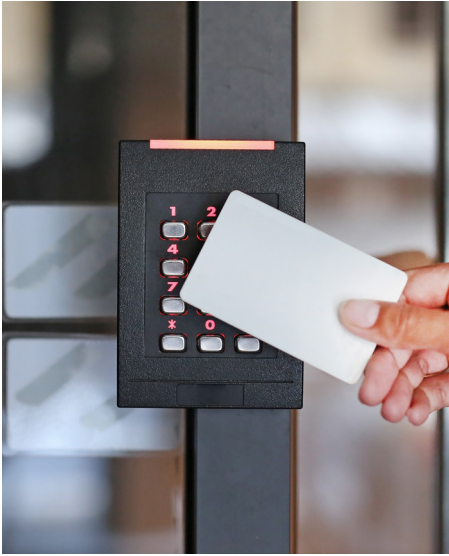
Email: braden.stanis@bausch.com

Web: www.bausch.com



"A3 Communications knows what they're doing! We have given complete trust to their team of certified engineers and haven't been disappointed yet. I look forward to continuing our relationship with them for years to come."

PHYSICAL SECURITY



Gain peace of mind with a 24/7 security solution.

Gain peace of mind with **IP SURVEILLANCE** and **ACCESS CONTROL**. Installing physical security is a proactive way to take the necessary safety measures to keep your organization safe in today's world. There are many benefits of high definition cameras and secured doors. A comprehensive solution can:

- Restrict unauthorized access;
- Secure your environment;
- Eliminate key problems;
- Minimize long term costs;
- Improve emergency response times;
- Discourage misbehavior and dishonesty; and
- Reduce fraudulence.

Our degree of experience with enterprise level security deployments is unsurpassed. A3 has installed and maintains thousands of IP cameras and access control units in a variety of facilities. Through long-term partnerships with industry-leading partners, we have the ability to provide end-to-end solutions using the most cost-effective technology.

Having an established track record in the implementation of security systems along with a keen understanding of the associated infrastructure requirements, provides A3 Communications a leadership position in the surveillance and access control marketplace. In fact, we were recognized several times on an international level for our innovative security solutions.

Recently named as the nation's seventh Fastest Growing Systems Integrator by *Security Business* magazine as well as Education Market Partner of the Year by Axis Communications in 2019, 2016, 2013 and 2011, we pride ourselves in offering the organizations that we work with innovative, award winning solutions that not only solve current problems, but prepare them for future growth.

Some of our valued partnerships include:



AgFirst Farm Credit Bank



Mr. Michael Mitcham, Bank Services Manager

1401 Hampton Street
Columbia, SC 29201
Phone: 803-753-2283
Email: mmitcham@agfirst.com
Web: www.agfirst.com



Statement of Work: A3 installed an S2 Security Global access control consisting of 50+ doors throughout the corporate headquarters, parking facilities and a separate building housing the bank's data center in downtown Columbia, SC. A3 designed and installed the electrified door hardware system as well. In addition, A3 installed an IP surveillance system featuring Samsung cameras and S2 NetVR VMS as well as performing the installation of the complete structured cabling plant at the corporate headquarters.

SC School for Deaf and Blind



Mr. John Martin, Network Administrator

355 Cedar Springs Road
Spartanburg, SC 29302
Phone: 803-231-7466
Email: jmartin@scsdb.org
Web: www.scsdb.org



Statement of Work: A3 implemented a campus-wide access control and surveillance system at the South Carolina School for the Deaf and Blind. The campus has several unique security challenges in that it functions similar to a sprawling college campus but is occupied by K-12 age students with special needs, many of whom reside on campus. The security and safety of the students is an especially high concern for the school administration. A3 has installed, and continues to develop, a fully integrated security system that includes S2 access control, Sony IP cameras, Milestone VMS, EasyLobby visitor management and HTS entry/exit license plate recognition system.

Flextronics International



Mr. James Southerland, Facilities Manager

1000 Technology Drive
West Columbia, SC 29170
Phone: 803-936-5200
Email: james.southerland@flextronics.com
Web: www.flextronics.com



Statement of Work: A3 Communications has provided a variety of services for the West Columbia, SC, Flextronics International location. These solutions included placement, termination and testing of access control cables and pathways, as well as installation of electrified door hardware, card readers, request to exits and door switch positions. In addition, A3 installed five multi-device interface panels, five S2 Intelligent Controllers, (100) card readers and door hardware. Finally, to ensure maximum operational efficiency, A3 configured the S2 Security system and equipment, providing programming of all site-system features.

ENTERPRISE NETWORKING



Increase profitability and productivity by optimizing your network.

An **ENTERPRISE NETWORK** is an organization's communications backbone that helps connect computers and related devices across enterprises, departments, classrooms and work-groups, both indoor and outdoor, facilitating insight and data accessibility. High-speed, secure switching and wireless networking has evolved to include mobility, remote locations, intrusion prevention and cloud-based management. A3 engineers have the know-how to reduce time and expense to effectively and efficiently deliver the right investment decisions in a complex IT environment. If you believe your network needs an upgrade, but don't know where to start, A3 can help.

We will assess your current infrastructure and compare your current IT environment and support model against industry standard best practices. We take a look at all aspects of your environment and provide you with recommendations for improvement. In this assessment, we cover several critical areas of your enterprise network environment:

- Connectivity and security;
- Current wireless coverage;
- Current service contracts and warranties;
- IT-related pain points you may be having; and
- Much more...

Are you in the education market? Each day, initiatives are being evaluated concerning the proliferation of laptops, tablets and smartphones in the classroom. Maybe you're even considering 1:1 computing or certain BYOD (Bring Your Own Device) policies. With the rise in the number of these endpoints, your network throughput will be impacted. Also to consider, are security measures, bandwidth management and mobile device management. Allow our engineers to work with you to design and implement a solid networking infrastructure that not only addresses current needs, but prepares you for future growth.

Our recommendations provide an overview of each of these areas and whether or not it meets "IT best practices." Allow our solutions to increase the profitability and productivity of your organization.

Some of our valued partnerships include:



Rockingham County Schools



Mr. Josh Burchell, Network Engineer
200 East King Street
Hillsborough, NC 27278
Phone: 336-627-2600
Email: jburchell@rock.k12.nc.us
Web: www.rock.k12.nc.u



Statement of Work: Selected through the 2015 E-rate program and the statewide North Carolina Department of Public Instruction contract, A3 Communications was contracted to upgrade Aruba access points at (24) District locations, moving the schools towards a 21st century classroom structure. To provide more density for the District's 1:1 mobile initiative, A3 deployed a total of (1,266) access points, one in every classroom. Engineers also installed Cat6 cable drops with Siemon connectivity, Berk-Tek copper and OCC fiber to support the new network devices. In addition, A3 configured District-provided HP switches, installed Axis Communications surveillance cameras at four high schools and regularly provides Lenovo Chromebooks to support the 1:1 initiative.

Sumter County Schools



Mr. Michael Wilson, Office of Technology
100 Learning Lane
Americus, GA 31709
Phone: 229-938-4005
Email: mwilson@sumterschools.org
Web: www.sumterschools.org



Statement of Work: A3 Communication installed 380 Aerohive wireless access points, 157 Brocade switches and (380) Cat6 cabling drops. A3 Communications also installed a district-wide Cisco core refresh.

School District of Newberry County



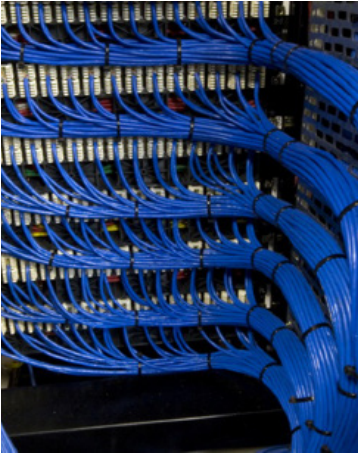
Ms. Tina Leitzsey
1539 Martin Street
Newberry, SC 29108
Phone: 803-321-2600
Email: tleitzsey@newberry.k12.sc.us
Web: www.newberry.k12.sc.us



Statement of Work: In 2010, A3 Communications deployed Aruba Networks Instant IAP-205 access points, as well as Aruba and Cisco switching, in each of the District's (13) schools. Over the past few years, A3 has also provided basic maintenance and server configuration.

Testimonial: "Our goal was to find a vendor that we could depend on for quick support with a large knowledge base of different products. We have a small technology department and need the expertise A3 technicians provide. We felt A3 offered a high quality of service at a cost efficient price. A3 has provided us with excellent support services. I can pick up the phone and call anytime to ask questions or for help." – Tina Leitzsey, *IT Director*

STRUCTURED WIRING



Provide a sound framework for future growth.

A3's **STRUCTURED WIRING** division is ready to install your vital lines of communication - whether you're looking to upgrade an existing infrastructure or design a new one. Our manufacturer-certified and experienced technicians and project managers perform standard and customized installations to meet your facility requests.

In addition to building your network infrastructure, we can install end-to-end, cutting-edge data center cabling complete with floor, rack and cabinet systems. The benefits of a certified and tested cabling installation include consistency, reliability and compatibility, ease of troubleshooting and future proofing. Allow us to protect you with:

- Fiber Optic Cable (multi- and single-mode);
- Data Network Cable;
- Coaxial Cable;
- Audio Cable; and
- Security/Access Control Cable.

As a certified installer for major manufacturers including Panduit, Ortronics and Leviton, A3's certifications ensures your installation qualifies for a 25-year manufacturer backed warranty (in most cases). We're a member of Corning Cable Systems Network of Preferred Installers (NPI), a highly sought-after industry certification requiring several weeks of classroom/field training and testing. We are also a member of BICSI (Building Industry Consulting Service International), and employ multiple RCDDs (Registered Communications Distribution Designers), thus ensuring your projects are backed by a team of certified and experienced technicians and project managers.

A3 has earned an excellent reputation for applying specialized problem-solving skills to a diverse range of clients and industries. Our engineers and professional technicians help clients understand how to get the most out of technology investments by designing structured wiring solutions that reduce operating costs while providing a sound framework for future growth.

Some of our valued partnerships include:



Dorchester School District Two



Ms. Rhonda Grice, Procurement Officer

115 Devon Road
Summerville, SC 29483
Phone: 843-695-5368
Email: frgrice@dorchester2.k12.sc.us
Web: www.dorchester2.k12.sc.us



Statement of Work: A3 Communications has been Dorchester Two's preferred technology integrator for 15 years. A3 has completed multiple large projects, including classroom audio/visual systems, Cisco network infrastructure, VoIP phone systems, network engineering services, structured cabling and fiber infrastructure for new construction and upgrades for 23 locations throughout the district. Our most recent classroom audio/visual project included the installation of ceiling-mounted projectors, Smart Boards and classroom audio for approximately 2,500 classrooms.

Henderson County Public Schools



Mr. Rick Fender, Senior Director for Technology Services

414 4th Avenue West
Hendersonville, NC 28739
Phone: 828-697-4733
Email: rfender@henderson.k12.nc.us
Web: www.hendersoncountypublicschoolsnc.org



Statement of Work: For the 2015 E-Rate season, A3 Communications was awarded a full Cisco switch overhaul for Henderson County Public Schools. The awarded work included full Siemon structured cabling and fiber, more than (1,100) Aerohive access points and (100) new Cisco switches for (23) schools. Following project success, A3 Communications was awarded the District's 2016 E-rate contract, providing (30) Cisco switches. In 2017, A3 Communications received the E-rate contract once again, including the design and implementation of a comprehensive network system to cover auditoriums, and other mixed-use spaces, for six schools.

Richland County School District One



Mr. Mark Leslie, Director of Technology

1616 Richland Street
Columbia, SC 29063
Phone: 803-231-7466
Email: mleslie@richlandone.org
Web: www.richlandone.org



Statement of Work: Working with Richland One for more than 13 years, one of our most recent projects included the installation of Panduit Cat 5e/6 structured cable (more than 30,000 drops) and fiber and copper design as part of a multi-year cabling contract. In addition, we recently installed a district-wide (52 schools) Cisco network infrastructure upgrade (700+ access points, 300+ switches), Cisco NCS Prime, and ongoing support for a multi-year contract for networking and structured cabling.

UNIFIED COMMUNICATIONS



Communicate effectively to create a competitive edge.

UNIFIED COMMUNICATIONS systems integrate all communication outlets to optimize organization processes and connect people, information and teams, helping to enable comprehensive and effective collaborative experiences.

Whether you need a scalable 10-seat call center with basic call logging or a large, networked, multi-site solution with full CTI integration, A3 can help you make the right decision based on your requirements. From initial project scope to implementation, training and maintenance, we understand your need to have that

competitive edge and to ensure that you get the optimal usage from investment. Allow us to make your organization more efficiently with services such as:

- **VoIP and SIP** - with features like unified messaging, a tool that automatically forwards your voicemails to your email account, you can easily retrieve, listen and share your messages.
- **Mobility** - where your calls can ring at your office, then your cell phone, then your hotel room while traveling - always maintaining the appearance that you are available to your patrons and never missing important calls.
- **Laptop Agents** - we can install this feature that allows you to place and receive calls directly from your Internet -connected laptop or tablet- regardless of where you are!

All of these features allow unified communications to improve your organization's productivity, communication choices, mobility and integration options. We will perform a thorough assessment of your network ahead of time so you know exactly what is involved to make your VoIP installation work. We then study how you work and how you communicate. After, our engineers craft a custom solution for you. Finally, we train you how to use it, and offer several comprehensive service packages to choose from.

Our trained professionals are there for you every step of the way and our products are supported with a five-year hardware protection package. Organizations that communicate effectively create a competitive edge by taking advantage of cost savings, productivity enhancements, and ease of administration that VoIP promises. Let us help you meet your communications needs today and into the future!



Some of our valued partnerships include:



First Community Bank



Mr. Mark Paquette, Director – Information Technology

5455 Sunset Boulevard
Lexington, SC 29072
Phone: 803) 358-6917
Email: mpaquette@firstcommunitysc.com
Web: www.firstcommunitysc.com



Statement of Work: A3 Communications deployed a Zultys unified communications solution for 22 locations throughout South Carolina and eastern Georgia to replace their existing VoIP solution after unexpected circumstances forced their customer call center to be unmanned for several hours.

Columbia International University



Mr. Dylan, Network Engineer

7435 Monticello Road
Columbia, SC 29203
Phone: 803-754-4100
Email: dylan@ciu.edu
Web: www.ciu.edu



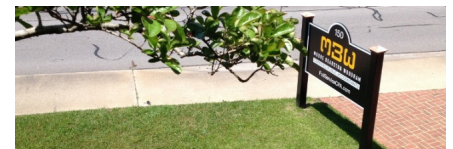
Statement of Work: Columbia International University began as Columbia Bible School in 1923, providing Bible-based scholarship and inspiration to local workers and future worldwide missionaries alike. Their growing network of 18,000 alumni serve 150 countries around the globe teaching, counseling, working in business and community development and spreading the Word through leading-edge media. CIU approached A3 Communications to implement an advanced VOIP Unified Communications solution for both their campus in Columbia, SC, as well as their private school campus across town. Their goal was to deploy an easily managed VoIP system that would provide administration and staff with real-time Unified Communications, instant messaging and presence – regardless of campus. A3 Communications implemented the Zultys MX250 cluster solution with redundancy at the main campus and an MX250 at the Ben Lippen campus.

Moore Beauston Woodham



Mr. James Everett, IT Director

150 North 9th Street
West Columbia, SC 29169
Phone: 803-727-5536
Email: james.everett@fullservicecpa.com
Web: www.fullservicecpa.com



Statement of Work: A3 Communications installed a Zultys MX250 system at four sites for Moore Beauston Woodham, in addition to a video surveillance system. Moore Beauston Woodham is a large accounting firm with four South Carolina Offices. They contracted A3 Communications to update their existing voice infrastructure of a hosted system out of the Hartsville office with several legacy digital phones in their branches. MBW's goal was to provide a seamless Unified Communications solution, featuring unified messaging, faxing, presence and the ability to communicate as one unit. Following vandalism, MBW also requested an IP surveillance solution in addition to the implementation of an unified Zultys solution across all sites.

AUDIO/VISUAL SOLUTIONS



Enhance your organization with a future-directed vision.

In the world of fast-paced business, 21st-century organizations gain an edge by exchanging vital information and new ideas efficiently and effectively—both inside and outside the enterprise. Regardless of location or distance, today's decision makers, influencers and educators need to collaborate with ease and communicate with confidence.

We understand advanced **AUDIO** and **VIDEO SYSTEMS** and technologies such as high definition television, projection systems, collaborative video conferencing, full room high fidelity audio, digital signage and content retrieval. A3 Communications consistently delivers world-class results our clients demand by combining a customer-focused approach with decades of experience and a

future-directed vision. We have the expertise and resources on hand to meet customer needs for a wide range of facilities including:

- Education facilities;
- Conference rooms;
- Lobbies;
- Data centers;
- Lounges;
- Auditoriums;
- And more!

Disciplined adherence to our proven systems integration process enables us to provide you with the highest-quality solutions and services at competitive prices. We design, build and install and integrate the most advanced visual communication solutions available today.

We work closely with the customer, architects and contractors early in the design or renovation of each facility to ensure that the audio/video and communications environment that we create will be both aesthetically pleasing and built on an infrastructure capable of supporting both current and future requirements.

Some of our valued partnerships include:



Savannah-Chatham Public Schools



Mr. Carl Eller, Director, Network/Engineering

500 Washington Avenue

Savannah, GA 31405

Phone: 912-395-1103

Email: carl.eller@sccpss.com

Web: www.sccpss.com



Statement of Work: As part of a multi-year audio/visual contract with Savannah-Chatham County Public Schools, A3 Communications designed and implemented a district-wide Audio Enhancement solution. In addition to the audio portion of the system, A3 engineers installed ViewSonic projectors, ViewSonic digital signage, DaLight screens, SP room controls and optical fiber AV cabling throughout the district classrooms, with plans to equip all classrooms.

Madison County Schools



Ms. Amy Denman, Director of Technology

800 Madison Street

Danielsville, GA 30633

Phone: 706-795-2191

Email: adenman@madison.k12.ga.us

Web: www.madison.k12.ga.us



Statement of Work: A3 Communications installed a complete Audio Enhancement system at Madison County High School. In addition, we are piloting ViewPath, the SAFE system and SAFARI in all District schools.

Dorchester County School District Two



Ms. Rhonda Grice, Procurement Officer

115 Devon Road

Summerville, SC 29483

Phone: 843-695-5368

Email: frgrice@dorchester2.k12.sc.us

Web: www.dorchester2.k12.sc.us



Statement of Work: A3 Communications has been Dorchester Two's preferred technology integrator for more than 14 years. A3 has completed multiple large projects, including classroom audio/visual systems, Cisco network infrastructure, VoIP phone systems, network engineering services, structured cabling and fiber infrastructure for new construction and upgrades for 23 locations throughout the district. Our most recent classroom A/V project included the installation of ceiling-mounted projectors, Smart Boards and classroom audio for approximately 2,500 classrooms.

ELECTRICAL SERVICES



Add value through innovative solutions and quality execution.

Do you have the right electrical infrastructure to maximize your investment? At A3, we understand the complex nature of electrical systems, so don't let your existing, outdated facility halt the progress of your organization.

Our trained and experienced electrical staff out of our Charlotte, NC, office can provide **ELECTRICAL SERVICES** that suit a range of needs, from small customized solutions and building remodels, to large electrical system construction. Our superior solutions include:

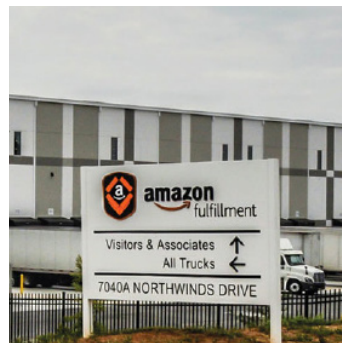
- Interior & Exterior Lighting;
- Essential & Emergency Power Systems;
- Power Distribution;
- Lighting Control;
- Power Upgrades;
- General Wiring;
- Cable Raceway Systems; and
- Emergency Electrical Repair.

We have experience in many environments, such as commercial, retail, industrial, mission critical and facilities maintenance clients. Our team will dedicate themselves to designing a solution that serves your needs now, and in the future.

As an insured, bonded and licensed electrical contractor, we specialize in designing practical and comprehensive solutions for commercial, retail, industrial, mission critical and facilities maintenance clients across the Southeast.

In an industry that relies on constant change as a barometer for progress, ensure that your electrical system is ready to support both new technology and future innovation. When you choose A3 Communications as your electrical service provider, you receive this, in addition to the utmost care and attention from our knowledgeable staff and dedicated account professionals. Below are the names of just a few of our most recently satisfied clients:

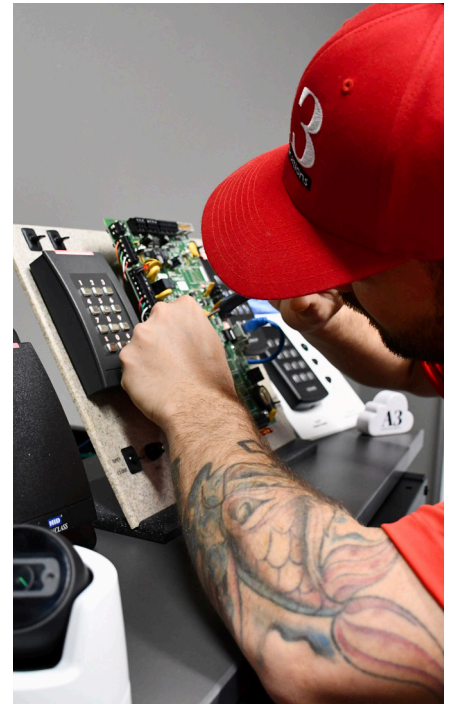
- North Carolina Department of Transportation;
- Charlotte Mecklenburg Schools;
- Amazon; and
- Hutchens Law Firm.



Service Contracts

A3 offers more than just initial installation. Our Service Department provides customers with post-installation service and preventative maintenance via service level agreements. Service highlights include:

- Local service and support; A3 operates seven offices and a fleet of stocked vehicles.
- Systems integration approach allows us to offer a broad scope of services, providing answers for all of our clients' questions.
- A single point of contact through your dedicated account manager throughout the contract.
- Local help desk and service dispatch ready 24 hours, seven days a week.
- Familiarity and strict compliance to all local, state and federal regulations.
- Adherence to the scope of work and, when applicable, recommendations of best practices.
- An extensive dealer network to support nationwide client locations.
- Extensive hardware and software inventory on-site.
- All staff screened with background checks and random drug tests.



The Cook & Boardman Group



A3 Communications is a subsidiary of The Cook & Boardman Group, one of the nation's leading distributors of doors and door hardware. Although A3 provides systems integration services, the partnership allows for complete opening solutions from one source. These service offerings include:

Division 8

- Specialty Doors
- Wood Doors & Frames
- Metal Doors & Frames
- Door & Architectural Hardware
- Entrances & Storefronts
- Commercial Doors & Frames

Division 10

- Visual Display Boards
- Toilet Compartments
- Cubicle Curtains & Track
- Wall Protection
- Corner Guards
- Flagpoles

- Signage
- Fire Extinguishers & Cabinets
- Postal Specialties
- Wire Mesh Partitions
- Washroom Accessories
- Operable Walls
- Project Screens

The Cook & Boardman Group's relationship with general contractors and builders across the US allow for a unique understanding of building needs. Together the partnership offers comprehensive design, installation and service from project beginning to end.

Additionally, The Cook & Boardman Group's division of companies are available to provide after market replacement and repair services for installations.



Nothing drives excellence like the desire to perform, and nothing drives performance like the desire to exceed customer expectations.

Each day, our staff works tirelessly in their respective departments, knowing that their contributions are valued and appreciated, regardless of their roles.

At A3, we believe that our success is a direct product of this, as we recognize each employee's importance, while supporting the development and enrichment of his or her skills. Through acknowledging and fostering the abilities of our staff, they are able to contribute to the fullest of their abilities, ensuring we achieve company-wide success. The featured awards and recognitions below attest to our methods, evidence A3 is built through the loyalty and determination of its employees.

Our recent company-wide accolades include:

NAME OF RECOGNITION	GIVEN BY	YEAR
Top Producing Partner in the Southeast Region	Open Options	2019
Education Market Partner of the Year for North America	Axis Communications	2019
South Carolina Excellence in Business Award	The Capital Corporation	2018
49th in the 2018 Best Places to Work in South Carolina	SC Biz News Magazine	2018
3,605th Fastest Growing Private Company in the Nation	Inc. Magazine	2018
342nd in CRN's 2018 Solution Provider 500 (SP500)	The Channel Company	2018
34th Fastest Growing Systems Integrator in America	Security Business Magazine	2018
73rd in Grant Thornton's 2017 South Carolina 100 (SC100)	Grant Thornton	2017
373rd in CRN's 2017 Solution Provider 500 (SP500)	The Channel Company	2017
81st in CRN's 2017 Fast Growth 150	The Channel Company	2017
7th Fastest Growing Systems Integrator in America	Security Business Magazine	2017
Education Market Partner of the Year for North America	Axis Communications	2016
19th Fastest Growing Company in South Carolina	The Capital Corporation	2016
4th Fastest Growing Large South Carolina Business: Roaring Twenties	SC Biz News Magazine	2016
E-rate Service Provider of the Year	Aerohive Networks	2016
Top 10 Fastest Growing Telecommunication Companies	The Silicon Review	2016
2nd Fastest Growing Systems Integrator in America	Security Business Magazine	2016
Southeastern Partner of the Year	Sony Security	2016
1,242nd Fastest Growing Private Company in the Nation	Inc. Magazine	2016
15th Fastest Growing Large South Carolina Business: Roaring Twenties	SC Biz News Magazine	2015
12th Fastest Growing Company in South Carolina	The Capital Corporation	2015
6th Fastest Growing Systems Integrator in America	Security Business Magazine	2015
1,302nd Fastest Growing Private Company in the Nation	Inc. Magazine	2015
4th Fastest Growing Systems Integrator in America	Security Business Magazine	2014
5th Fastest Growing Large South Carolina Business: Roaring Twenties	SC Biz News Magazine	2014
8th Fastest Growing Company in South Carolina	The Capital Corporation	2014

Bonding

With several large and complex projects successfully completed, A3 has extensive experience procuring and providing bonds for our clients. A3's current bond provider will underwrite bonds up to \$6,500,000.00. Any project that requests a higher limit will be reviewed for higher approval on a project-specific basis. Please see the following page for a Letter of Confidence from our bonding agency, Liberty Mutual Insurance Company.



Aon Risk Solutions

May 1, 2019

Re: **The Cook & Boardman Group LLC and all operating divisions d/b/a: Hardware Consultants; SBS/Architectural Building Supply LLC; Precision Doors & Hardware LLC; Martin Architectural Products; Hollow Metal Specialists; Specialized Architectural Products; Cook & Boardman, Inc.; Cook & Boardman LLC; Pinnacle Door & Hardware; and RDL II, LLC d/b/a/ RDL Supply; A3 Communications, Inc.**

Dear Sir or Madam:

Liberty Mutual Insurance Company serves as Surety for The Cook & Boardman Group, LLC and its divisions and subsidiaries listed above. We have approved single projects in the \$3,000,000 range with an aggregate program of \$50,000,000. This is not to be understood as a maximum surety credit limit but rather is based on the expected surety needs of The Cook & Boardman Group, LLC. We consider The Cook & Boardman Group, LLC to have the financial stability to perform all of its contract obligations.

Should this bid be accepted and the contract awarded, it is our present intention to become surety for the final bond(s), which may be required guaranteeing performance of the contract, subject to satisfactory review of the contract and other underwriting criteria.

You understand, of course that any arrangement for the final bond is a matter between the contractor and ourselves and all bonds are subject to underwriting at the time of request. Liberty Mutual Insurance Company reserves the right to review the bond forms, contract, job specs, and other pertinent underwriting information prior to a final underwriting decision. In addition, we assume no liability to third parties or to you if for any reason we do not execute said bonds.

Liberty Mutual Insurance Company has an A.M. Best Rating of "A" with a Financial Category of XV. The home office address is: 175 Berkeley Street, Boston, MA 02117. We have been providing Surety bonds **since August 2017.**

Should you desire any additional information concerning this program please do not hesitate to contact me.

Sincerely,

LIBERTY MUTUAL INSURANCE COMPANY

By 

Elizabeth K. Sterling, Attorney-in-Fact



Aon Risk Services South, Inc.

3565 Piedmont Road, N.E., Suite 700, Atlanta, GA 30305 • tel: 404-261-3400 • fax: 404-261-3002

A3 Communications has not been the subject of any governmental or client litigation, including debarments, related to our company or affiliates.

In addition, please note that A3:

- Has never been charged with a felony.
- Does not have any pending legal litigations.
- Is financially sound and has never filed for bankruptcy or an insolvency proceeding.

Insurance

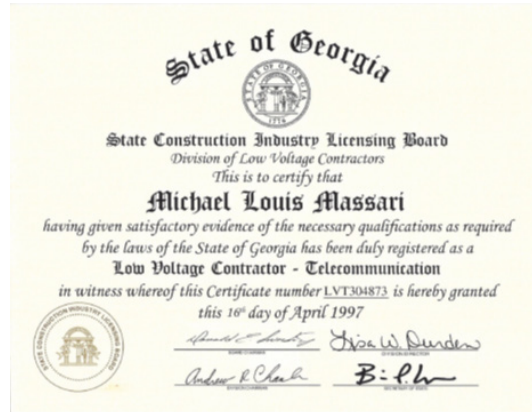
A3 Communications carries comprehensive insurance on all employees, facilities, vehicles and equipment. A certificate detailing our coverage is below.

ACORD		CERTIFICATE OF LIABILITY INSURANCE				DATE(MMDDYYYY) 05/16/2019	
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>							
PRODUCER Aon Risk Services South, Inc. Winston-Salem NC office 1100 Reynolds Boulevard Winston-Salem NC 27105 USA				CONTACT NAME: PHONE (AC. No. Ext): (866) 283-7122 FAX (AC. No.): (800) 363-0105 E-MAIL ADDRESS:			
INSURED A3 Communications 1038 Kinley Rd. Irmo SC 29063 USA				INSURER(S) AFFORDING COVERAGE NAIC # INSURER A: The Phoenix Insurance Company 25623 INSURER B: Travelers Property Cas co of America 25674 INSURER C: INSURER D: INSURER E: INSURER F:			
COVERAGES		CERTIFICATE NUMBER: 570076154182		REVISION NUMBER:			
<p>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. Limits shown are as requested</p>							
TYPE	TYPE OF INSURANCE	ACORD 101	SUB	POLICY NUMBER	ISSUE DATE (MMDDYYYY)	EXPIRES DATE (MMDDYYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO <input checked="" type="checkbox"/> LOC <input type="checkbox"/> OTHER	Y	Y	Y-630-5394460A-PHX-18	06/15/2018	06/15/2019	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$1,000,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> HIRED AUTOS ONLY	Y	Y	Y-810-5394460A-TIL-18	06/15/2018	06/15/2019	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> DEED <input type="checkbox"/> RETENTION	Y	Y	CUP-63009708-18-14	06/15/2018	06/15/2019	EACH OCCURRENCE \$5,000,000 AGGREGATE \$5,000,000
B	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in IN) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	UB-5394460A-18-14-G	06/15/2018	06/15/2019	<input checked="" type="checkbox"/> STATUTE <input type="checkbox"/> OTHER EL EACH ACCIDENT \$1,000,000 EL DISEASE-EA EMPLOYEE \$1,000,000 EL DISEASE-POLICY LIMIT \$1,000,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) A3 has been added to the above referenced policies effective 4/21/2019 except the WC which added A3 effective 4/1/2019.							
CERTIFICATE HOLDER				CANCELLATION			
SAMPLE				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE <i>Aon Risk Services South, Inc.</i>			

Experience you can trust.

When you choose to work with A3 Communications, you gain access to a multitude of experienced professionals, as well as hundreds of individual licenses, partnerships and certifications, to ensure our clients receive the most advanced, practical solutions. The following pages illustrate the extent of our dedication to creating safe and secure work environments through maintaining comprehensive and updated licenses.

Georgia Low Voltage License

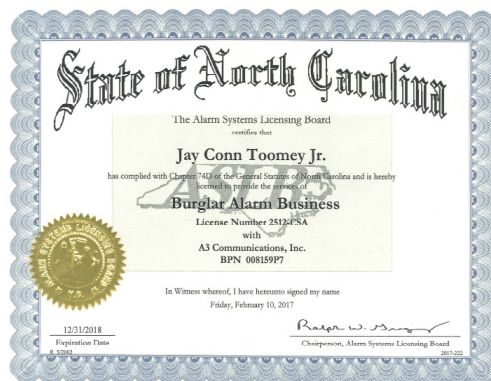


North Carolina Unlimited Electrical Contractors Licenses

The North Carolina Unlimited Electrical Contractors licenses allow A3 to engage in any electrical contracting project, regardless of value.



North Carolina Burglar Alarm Business Service License



LICENSED EXPERTISE

Florida Electrical Contractor License



South Carolina Unlimited Mechanical Contractor License



Tennessee Contractor License



Bicsi

A3 Communications is also a member in good standing with Bicsi.



Registered Communications Distribution Designer (RCDD)

A RCDD demonstrates comprehensive knowledge in the design, integration and implementation of information technology systems and related infrastructure. We are proud employ several full-time RCDDs.



Occupational Safety and Health Administration (OSHA)

All of A3's on-site employees are OSHA trained. All A3 project managers have earned their OSHA30 certifications.



Led by President Brian Thomas and backed by a team of 180 talented individuals, A3 Communications understands the importance of hiring experienced team members and developing talent. Our teams receive necessary professional development and are encouraged to speak up, create, design and achieve within our organization.

In an emergency, we can dispatch a technician or engineer to your site within a matter of minutes. Our dedicated support team responds to all service calls within our public Service Level Agreement guidelines and maintains a complete inventory of spare material at each office location. With the assistance of this seasoned group, A3 Communications guarantees that you, our customer, are the highest priority within our organization.

Meet the people responsible for our continued success:

Leadership

Hunter Thornton, Vice President of Sales (Atlanta Office)



Hunter Thornton oversees sales opportunities for the company and is responsible for strategic development and revenue growth. With more than 10 years of experience in business development and national enterprise, Hunter has worked to exceed sales quotas, implement systematic sales processes and cultivated relationships with clients.

Chad Hendrix, Vice President of Engineering (Columbia Office)



As an engineer with more than 15 years of dynamic experience, **Chad Hendrix**, Vice President of Engineering, is expertly trained in network architecture and infrastructure, troubleshooting and the management of technology budgets and staff. His product knowledge spans from Microsoft, Cisco, SonicWall to 3Com, Avaya, HP and Extreme, as well as various other hardware and software applications and manufacturers. By attending classes and seminars throughout the year, Chad maintains a multitude of certifications and licenses to guarantee both staff and clients have access to the most updated and beneficial technology.

Scott Grainger, Vice President of Physical Security (Charleston Office)

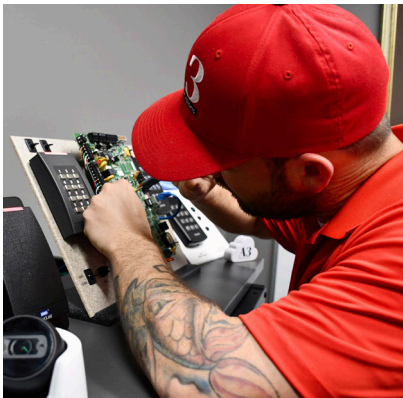


With an impressive 17 years of experience in security, **Scott Grainger** has expert technical knowledge in all facets of information technology, including video surveillance, access control, structured cabling, enterprise wireless networking and unified communications. Additionally, as an RCDD, Scott demonstrates comprehensive knowledge in the design, integration and implementation of information technology systems. During his time at A3, Scott has successfully designed and managed a broad scope of complex technical projects. As the Vice President of Physical Security, his goal is to increase the safety and productivity of A3's customers through the use of innovative security technology.

Michael Taylor, Director of Operations (Columbia Office)



To ensure maximum operational efficiency, all projects and operations are overseen by our Director of Operations, **Michael Taylor**. As a 20-year veteran of information technology, Michael develops and enforces company-wide operations practices and procedures, in addition to training, supporting and supervising all firm project managers. With Michael's business acumen and operational expertise, A3 Communications can provide a consistent customer experience of quality services and products across each of our offices for all of our clients.



Are you ready to take the next step?

Contacting us is the first step towards systems you can be proud of and service with excellence as a standard. Our team is prepared to help you according to your unique needs whether you need an initial assessment or are in the market for a specific product. We are here to help you.

Contact Information

Official Name A3 Communications | *A Division of The Cook & Boardman Group*
DUNS Number 618565162
Year Established 1990

Primary Contact Hunter Thornton, *Vice President of Sales*
Direct (404) 382-9490 x 5041
Mobile (678) 630-9134
Email hthornton@a3communications.com

Toll Free (888) 809-1463
Website www.a3communications.com

Locations

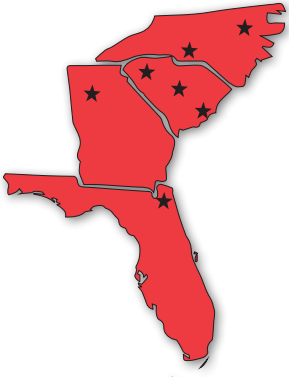
To best serve thousands of clients throughout the Southeast, A3 Communications has strategically located offices in South Carolina, North Carolina, Georgia and Florida. See the following map to determine which facility best suits the needs of you and your organization.

Georgia
Atlanta

Florida
Jacksonville

North Carolina
Charlotte
Raleigh

South Carolina
Charleston
Columbia
Greenville



ONE OF AMERICA'S FASTEST GROWING SYSTEMS INTEGRATORS